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Todd Kremin

From:

Henry Warner

Sent:

Tuesday, May 23, 2006 3:46 PM

To:

'Andrew Worden'

Cc:

'mcs@barronpartners.com'

Subject:

BIOSAFE

Attachments: Retail proforma 5-23-06 1.2.xls; Catalog 1.8.pdf

Andrew and Matt:

Thank you for the opportunity to talk to some of your references. All reports were absolutely excellent.

BIOSAFE had planned to spin out its retail drug division by the end of June and has been working with others to this end. If you are interested, we would like to discuss working with your group instead.

Please review the attached financials. We are now in 14,000 stores having just added 5,000 Walgreens stores this month.

Our typical method of transfer is to license the products and existing contracts which should simplify the transaction.

We look forward to your thoughts and comments.

Hank

Henry A. Warner Chief Executive Officer BIOSAFE Medical Technologies, inc. 847-234-8111

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Confidential

Confidential	% of Revenue	Net Income	Income Taxes	Interest Pre Tax Profit (Loss)	Interest Income	EBIT % of Revenue	Depreciation and Amortization	% of Revenue	Total S,G & A	Travel & Entertainment	Other Expenses	General Insurance		Rent/∪tilities Pavroll Tax & Renefits	Other Salaries	Sales and Commissions	Salling Constraint Administrative	Total Gross Margin % of Net Revenue		COGS-Biosafe Products		Revenue via Acquisition Total Revenue	Demonio vio Acquieition	New Development Internet	Rapid Allergy	Anemia Meter	Disease Management-Pharmacy	PSA	TSH	Product Revenue: Cholestestol Panel	
							•			;						6%			8%			i									ojecte ERNAL
																			8	• •	9	_					⊕ •		-	69	Retail ed Inc. USE (
Z	26%	410,206	246,123	656,329	12,000	644,329 41%	1	41%	644,329	127 220		31,657		15,739	,	89,935		781,659 49%			674.552	1,582,838		125,887	ı f	4,185		10,360			Retail Newco Projected Income Statement INTERNAL USE ONLY - Confidential 2005 (as if)
TERNA																				€	ea						↔	↔ €	e c e	+ +9	ment ifidentii
INTERNAL USE ONLY	17%	1,097,153	658,292	1,755,445	ŧ	26%	220,000	30%	1,975,445	778.903	47,860 50,000	132,860	50,000 50,000	57,814	60,000	140,368		2,754,348 41%	1		957,206	6,642,994	4,000,000	455,289		209,250			541 875		1t 1lial 2006 2007
~					: :	,																. 13	ڻ.		_				 		20
	19%	2,601,343	1,560,806	4,162,149	58,510	29%	265,000 4 103 639	31%	4,368,639	1,983,028	156,166 75,000	279,022	60,000	181,380	120,000	466,460 570 000		46%	1,116,086	3,360,000	3,123,325	13,951,078	5,600,000	865,123		276 800	1,288,700	691,530	1,210,000	1,145,375	07
			- Land Carles															_		↔	€₽	N					€	↔	⇔ €		la Salay
	2170	4,469,696	2,693,939	7,183,837	24,091	33%	315,000 7.159.747	33 /6	7,474,747	2,725,231	100,000	428,893	80,000	249,332	120,000	774,752 650,000	1	48%	Į	4,704,000 \$	4,825,089	21,444,638	7,840,000	1,038,148	1,871,250	2.394.000				1,617,000 \$ 1,706,040 \$	2008
	N	740,001,0	3,713,305	9,902,148	59,891	34	370,000 9,842,257	ç	10,212,257 35%	3,408,147	100,000	578,107 310,345	80,000	307,287	180,000	730,000	2	47%	13.620.404			28,905,327	10,976,000	1,245,777	3,742,500	2,992,500	ν.			1,886,500 1,827,900	2009
4/28/2008 TO:46 AIVI		24e/	ত ্ত	***************************************	31	34%	7	•	17 196	17	Ŏ Ū	n 7	68	o ~	1 Q	0 8	o	%	4	,	7		4 0	7	0	5	→ C	<i>.</i> 0	0	<i>-</i> 0	Si.

Assots						
70000	Cash		2,925,481	1,204,528	2,994,561	6,657,224
	Accounts Receivable (net of allowance)		948,999	1,993,011	3,063,520	4,129,332
	Inventories		100,000	200,000	250,000	2,400,000
	Prepaid Expenses		10,000	10,000	10,000	10,000
	Refundable Deposits		i request (pressure supplies est est est est est est est est est e	wokrakrewelene Ven kwaliaka kwaliaku dishab Akmiddelene waka waka waka waka	aansa, jaan mengua aaran mininga aa berbaha, belaha hari era menerereren kerderidak inga ay aansa, jaan ja jaa	Aktorio Bina i Mathabaning terminany spenjaranahany ya asa
	Total Current Assets	0	3,984,481	3,407,539	6,318,081	13,196,556
	Property, Equip & Cap Devi Costs, net	0	80,000	80,000	95,000	120,000
	Goodwill		4,000,000	4,000,000	4,000,000	4,000,000
	Product Licenses	0	4,800,000	5,560,000	6,280,000	6,960,000
	Total Assets	0	12,864,481	13,047,539	16,693,081	24,276,556
Liabilities	A/P Trade		137,327	349,043	514,686	669,319
	Payroll and Payroll Taxes		100,000	140,000	150,000	160,000
	Compliance Accruat		30,000	60,000	90,000	120,000
	Total Current Liabilities	0	267,327	549,043	754,686	949,319
	Other Long Term Liabilities Notes Payable - Long Term	÷.	0	(2,700,000)	(3,750,000)	(2,550,000)
	Total Liabilities	. 0	267,327	(2,150,957)	(2,995,314)	(1,600,681)
Shareholders Equity	Oppmon Stock	D.	11 500 000	11 500 000	11 500 000	11 500 000
		Þ	•	1 007 153	3 600 406	0 400 205
	Current Period Income(Loss)		1,097,153	2,601,343	4,489,898	6,188,842
	Ending Retained Earnings	0	1,097,153	3,698,496	8,188,395	14,377,237
	Total Stockholders Equity	. 0	12,597,153	15,198,496	19,688,395	25,877,237
Total Liabilities and	Total Liabilities and Stockholders Equity	0	12,864,481	13,047,539	16,693,081	24,276,556

Newco Retail
Projected Balance Sheet

Confidential
INTERNAL USE ONLY

Annual 2008

Confidential

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																3.5			
Confidential				Projected Capitalization Table						Projected Long T		Ending Cash and	Issuance of common stock, net	Issue of Note Payable for License Repayment of Note Payable	Depreciation/Amortization Net PPE decrease (increa	Current liabilities	Net income (loss)	Beg. Cash and R	Newco Retail Projected Statem
2,500,000 @ \$ 5,000,000 @ \$ 1,500,000 @ \$ 500,000 @ \$ 2,666,666 \$ Ending \$ Value at Issued Price	Beginning \$ Value at Issued Price Shares Issued During Period - \$	Ending Share Count	Beginning Shares Issued/Outstanding			License Amort years 25			Fixed Assets	Projected Long Term Asset/Liability Work Schedule INTERNAL USE ONLY Confid		Ending Cash and Reserve for Future Development	Issuance of common stock, net of fees	able for License e Payable	Depreciation/Amortization Net PPE decrease (increase) including capitalized R & D		Net income (loss)	Beg. Cash and Reserve for Future Development	Newco Retail Projected Statement of Cash Flow
\$ 1.00 \$ 1.00 \$ - \$ 1.00 \$ 1.00 \$ 1.50 \$ 1.50	ued Price eriod - \$	e100 - #	d/Outstanding	INTERNAL USE ONLY Confidential	Ending Balance	Beg. Balance Amortization New licenses	choing barance	Purchases/Cap R&D	Beginning Balance Depreciation/Amort.	Schedule Confidential		opment			ized R & D			ment	Confidential INTERNAL USE ONLY
2,500,000 5,000,000 5,000,000 INTERNAL USE ONL 1,000,000 12,000,000		0		Annual 2005	0	0 0	c	, N. C.	0	Annual 2005	0	White the second	0		0 0	0 0			Annual 2005
2,500,000 5,000,000 - 5,000,000 - 12,000,000 12,000,000	0	12,166,666	12 186 866	Annual 2006	4,800,000	0 (200,000) 5,000,000	80,000	100,000	0 (20,000)	Annual 2006	0	2,925,481	11,500,000	(4,000,000) 2,500,000 (2,500,000)	220,000 (5,100,000)	(1,058,999) 267,327	1,097,153	0	Annual 2006
12,000,000	12,000,000	12,166,666	12,166,666	Annual 2007	5,560,000	4,800,000 (240,000) 1,000,000	80,000	25,000	80,000 (25,000)	Annual 2007	0	1,204,528	0	(2,700,000)	265,000 (1,025,000)	(1,144,012) 281,716	2,601,343	2,925,481	Annual 2007
12,000,000	12,000,000	12,166,666	12,166,666	Annual 2008	6,280,000	5,560,000 (280,000) 1,000,000	95,000	50,000	80,000 (35,000)	Annual 2008	0	2,994,561	0	(1,050,000)	315,000 (1,050,000)	(1,120,509) 205,644	4,489,898	1,204,528	Annual 2008
4/28/200810:46 AM 12,000,000	12,000,000	12,166,666	12,166,666	Annua 2009	6,960,000	6,280,000 (320,000) 1,000,000	120,000	75,000	95,000 (50,000)	Annual 2009	0	6,657,224	0	2,000,000 (800,000)	370,000 (1,075,000)	(3,215,813) 194,633	6,188,842	2,994,561	Annual 2009
0:46 AM																			

			Send-in				Rapid tests	Total	<u>a</u>
`	Cholestestol	HST	PSA	bin	Disease Mangt Anemia Meter	Anemia Meter	Rapid Allergy	New	
Year	Panel				Kits			Development	
2005									
Stores	2,400	4,200	4,200	200	750	100			
Kits per Store/year	ග	ယ	4.	4	80		~		
	14,400	12,600	16,800	800	60,000	300	,	ı	
Unit Price	\$ 19.25 \$	20.31 \$	21,25 \$	12.95	\$ 9.21	\$ 13.95			
Revenue 2005	\$ 277,200 \$	255,906 \$	357,000 \$	10,360 \$	55		*		1,456,951
COGS 2005	\$ 98,525 \$	101,836 \$	126,865 \$	4,523 \$		\$ 825	5.	•	649,375
		THE PROCEEDINGS OF THE PROPERTY OF THE PROPERT			CHATTER STANDS NOT THE PROPERTY OF THE PARTY.				
	-								

Newco Retail

Volume, Pricing and COGS

Stores		3,900	5,800	5,100	1,200	1,900	2,500			
Kits per Store/year		6	4	5	ত া	25	6			
		23,400	23,200	25,500	6,000	47,500	15,000	ą	ŧ	
Unit Price	€9	19.25 \$	20.31 \$	21.25 \$	12.95 \$	9.21 \$	13.95			
Ue assert	\$	450,450 \$	471,192 \$	541,875 \$	77,700 \$		- 1	- ee		\$ 2,187,705
COGS 2006	s	160,103 \$	187,508 \$	192,563 \$	33,924 \$	250,800 \$		- 50		\$ 866,148
	200 Accordance (FRANCES ME	WWW.	Mineral Management of the Company of							
2007										
)										
Kils per Store/year		7 005,8	10,000 6	8,500 6	8,900	3,500	14,000	8,000	,	
-		59,500	60,000	51,000	53,400	140,000	56,000	64,000	,	
Unit Price	69	€9	20.31 \$		12.95 \$	9.21 \$	13.95 \$	19.95 \$	24.95	
Ue San	\$	1,145,375 \$	1,218,600 \$	1,083,750 \$	691,530 \$	1,288,700 \$	781,200 \$	1,276,800 \$		\$ 7,485,955
COGS 2007	\$	45		385,127 \$	301,924 \$	739,200 \$		478,016 \$		\$ 2,950,300
2008										
Stores		12,000	14,000	14,000	9,000	4,500	15,000	15,000	7,500	
Kits per Store/year		84,000	6 84,000	6 84,000	6 54,000	40 180.000	60.000 4	120,000	10 75 000	
	•									
P	•	19.25 \$	20.31 \$	21.25 \$	12.95 \$	9.21 \$	13.95 \$	19.95 \$	24.95	1
e e	• •	1	,	1	699,300 \$	1,656,900 \$	837,000 \$	45		
ICOGS Z008	\$	574,728 \$		634,326 \$	305,316 \$	950,400 \$	165,000 \$	ક્ઝ		\$ 4,617,459

	New		Rapid Allergy	valent	Anemia	Disease		Hemoglobin	3	1	Cholesterol	СҺ	
6,137,742	825,000 \$	\$ 6	\$ 1,120,35	750 \$		1,584,000 \$	407,088 \$		679,635 \$	727,403 \$	670,516 \$	2009 \$	COGS
16 600 650	13.95 \$ 19.95 \$ 24.95	ु स	19.9	3.95 \$		9.21 \$	12.95 \$	· 49	21.25	20.31 \$	19.25 \$	n en	Unit Price
	150,000	ŏ	150,00	000	45,	300,000	72,000	~!	90,000	90,000	98,000	[
	15,000 10	00	15,00 1	ა ა	15,	10,000 30	12,000 6		15,000 6	15,000 6	14,000 7		Stores Kits per Store/year

Newco Retail **Employee Listing**

Position	2005	2006	2007	2008
President		200,000	200,000	200,000
Chief Accountant		75,000	75,000	75,000
VP Sales		135,000	135,000	135,000
Brand Manager(2)		80,000	80,000	160,000
Sales Assistant		45,000	45,000	45,000
Admin		35,000	35,000	35,000
Total	-	570,000	570,000	650,000

2009
200,000
75,000
135,000
240,000
45,000
35,000
730,000



CATALOG

OF

DIAGNOSTIC PRODUCTS

2006 APRIL
BIOSAFE Medical Technologies, Inc
100 Field Drive, Suite 240 Lake Forest, Illinois 60045 847-234-8111

BIOSAFE Medical Technologies Table of Contents

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	a) Cholesterol Panel – Traditional*	Tenovi
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		ii) Anemia Pro	6	
		iii) Anemia Sure	7	
		iv) Anemia Hemo-Quant	. 8	
	b)	Coronary Heart Disease	· ·	
		i) Cholesterol Panel – Traditional*	1	
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		iii) Anemia Meter		
		iv) Anemia Pro	5	
		v) Anemia Sure	6 7	
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	-,	i) Diabetes (A1c) – Traditional*	0	
		ii) Thyroid (TSH) – Traditional*	9	
		iii) Cholesterol Panel – Traditional*	2	
	ďλ	Oncology	1	
	u,	i) Prostate (PSA) – Traditional*		
			3 2 5 6	
		ii) Thyroid (TSH) – Traditional*	2	
		iii) Anemia Meter	5	
		iv) Anemia Pro	6	ſ
		v) Anemia Sure	7	
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	e)	Men's Health		
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		C-Reactive Protein (CRP)		
		Rapid Allergy Screen (IgE)		
		Rapid Allergy Panel		
		Rapid Allergy Reflex Panel (Specifics)		
	6)	Rapid Prostate Disease (PSA)		
	_(
	7)	g (g, - mon) tom ee incopinyiniic)		
	0)	Electrolytes (Na, K, Ca, Mg, Cl, HPO4, HCO3)		

- 9) Serum Iron
- 10) Rapid Allergy Tests Acute Care
 - a) Heparin
 - b) Wheat
 - c) Peanut
 - d) Latex
- 11) CBC (5 part differential)
- 12) CBC plus SMAC
- 13) Rheumatoid Arthritis (Rheumatoid Factor RF)
- 14) Estrogen Receptors for Breast Cancer (BRCA)
- 15) Cardiac Markers (Troponins, BNP, Ischemia-Modified Albumin, CK-MB, Myoglobin)
- 16) Hepatitis C: Antibody Test
- 17) Hepatitis C: Viral Load and Genotyping
- 18) Hepatitis B Testing: See Hepatitis C
- 19) Neutralizing Antibodies (Interferon)
- 20) Neutralizing Antibodies (Remicade)
- 21) Hemophilia
- 22) Rapid Neutropenia (Quantitative)

BIOSAFE CHOLESTEROL PANEL

Disease Category: Obsease State:

Coronary Heart Disease Cholesterol Management

Product:

BIOSAFE Cholesterol Panel

Including Total Cholesterol, HDL, LDL and Triglycerides

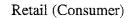
a.k.a. BIOSAFE Lipid Panel

Product Description:

The micro sample blood test is a self-contained collection kit FDA approved for patient self-collection or professional use. The test reports all four lipid fractions: total cholesterol, HDL cholesterol, LDL cholesterol, and triglycerides. BIOSAFE has obtained certification from the National Cholesterol Education Program (NCEP) by conducting comparisons of results obtained at BIOSAFE Laboratories with those obtained at a CDC Cholesterol Reference Method Laboratory Network (CRMLN).

Packaging:

Professional Use





Report Format:



Markets:

- Large Pharma in support of marketing and drug persistency programs
- Disease Management in support of coronary heart disease and high cholesterol patients
- Retail Drug Retail Product; Customer screening programs
- Clinical Trial & Research

Selected Customers by Category:

- Pharmaceutical Companies: Merck, AstraZeneca, Bristol Meyers, Bayer, Johnson & Johnson
- Disease Management & Pharmacy Benefit Managers: Caremark, Matria, CCS, Focused Healthcare Solutions, CorSolutions, Shipps
- Retail Drug: Albertsons, Safeway, Osco, Kroger (Ralph's)
- Clinical Trial & Research: University of Michigan, Research Triangle Institute, Stanford

BIOSAFE THYROID TEST (TSH)

Disease Category:

Thyroid Disease

Disease State:

Hypothyroidism, Hyperthyroidism, Disease Detection and Management

Product: BIOSAFE Thyroid Disease - A measure of TSH

a.k.a. BIOSAFE TSH Test

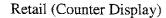
Product Description:

The micro sample blood test is a self-contained collection kit FDA approved for patient self-collection or professional use. The test reports TSH levels as measured in the patient's blood. Report of results are presented in a user-friendly format easy

to read and self explanatory for the consumer. Packaging is available for both the physician and the consumer. Test is used to monitor, detect, and aid in the diagnosis of Thyroid disease. Test is appropriate for both hypothyroidism and hyperthyroidism.

Packaging:

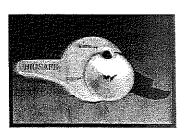
Retail (Consumer)







BIOSAFE Blood Transport System (BTS)



Markets:

- Large Pharma in support of marketing and drug persistency programs
- Disease Management in support of thyroid disease and weight management
- Retail Drug Retail Product; Customer screening programs
- Clinical Trial & Research

Selected Customers by Category:

- Pharmaceutical Companies: King Phymaceuticals (Maker of Levoxal®)
- Retail Drug: Albertsons, Safeway, Osco, Kroger (Ralph's), CVS

BIOSAFE PROSTATE TEST (PSA)

Disease Category:

Men's Health - Diagnosis and Disease Management

Disease State:

Prostate Disease

Product:

BIOSAFE Prostate Test a.k.a. BIOSAFE PSA

Product Description:

The micro sample blood test is a self-contained collection kit approved for patient self-collection or professional use. The consumer or physician collects 3 drops of blood from the patient and mails the blood sample to BIOSAFE's laboratory for analysis. BIOSAFE Laboratories produces

a consumer friendly report. The user receives quantitative results from the test. No longer will it be necessary to go to a doctor's office or a laboratory to draw blood and then wait a period of time for the results. From a few drops of blood obtained from a finger nick, a quantitative PSA determination, with clinical accuracy, is obtained. The BIOSAFE Prostate Test is appropriate for male consumers who suffer the symptoms of prostate disease, including difficulty in urination, frequent or urgent need to urinate and painful urination or who have a history of prostate disease. The test instructions direct the user to take the results from the test to his physician for consultation.

Packaging:

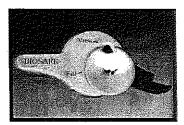
Professional Use



Retail (Consumer)



BIOSAFE Blood Transportation System



Markets:

- Large Pharma in support of marketing and drug persistency programs
- Disease Management in support of prostate disease screening programs and prostate disease management
- Retail Drug Retail Product; Customer screening programs
- Clinical Trial & Research

Selected Customers by Category:

- Disease Management & Pharmacy Benefit Managers: Caremark, Matria, CCS, Focused Healthcare Solutions, CorSolutions, Shipps
- Retail Drug: Albertsons, Safeway, Osco, Kroger (Ralph's), CVS

BIOSAFE ALLERGY SCREEN (Lab-based IgE Test)

Disease Category:

General Allergies

Disease State:

Product:

Indoor Allergies, Outdoor Allergies, Allergic Asthma BIOSAFE Allergy Test - a general allergy screen using a

sample collection kit and lab processing and reporting

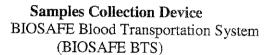
a.k.a. BIOSAFE IgE Test - Lab based

Product Description:

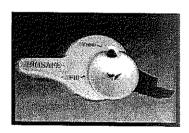
The micro sample blood test is a self-contained collection kit FDA approved for patient self-collection or professional use. The test reports serum IgE levels as measured in the patient's blood. Report of results are presented in a user-friendly format easy to read and is self explanatory for the consumer. Packaging is available for both the physician and the consumer. This test is used to monitor, detect, aid in the diagnosis of allergies. Test is appropriate for indoor, outdoor, food and animal allergies.

Packaging

Professional Use







Markets

Allergy is the world's leading disease and as a result, markets for allergy testing are enormous. More people suffer from allergies than from any other single illness. World health authorities estimate that one in five persons is affected by allergies. According to recent studies, 142 million people in the US suffer from Upper Respiratory Distress and Sinusitis - that is approximately ½ of the US population. The product provides many benefits to both the physician and the patient, including, in office or home use, clinical accuracy, no unnecessary testing, convenience, and perhaps best of all, no pain and lower cost.

Facts About Allergies and the Allergy Market:

- 50 million people have Allergic Rhinitis (1)
- 50 million people have non-Allergic Rhinitis (1)
- 42 million people have Sinusitis⁽¹⁾, of which 33 million suffer Chronic Sinusitis ⁽⁵⁾
- Chronic Allergies limit the activity of 40% of children in the US (5)
- Seasonal Allergies cost payors \$ 4.5 billion annually in medical care (5)
- Allergies are the leading cause of loss of employee productivity on the job (4)
- Allergies are responsible for 3.5 million lost US workdays each year (5)
- Allergy sufferers account for more than 8.4 million physician visits per year (5) •

References

- Source: Dialogues in redefining Rhinitis, Vol. No. 1 & 4, Office of Continuing Medical Education, UCLA School of Medicine
- Kalamazoo, Mich.; Pharmacia & Upjohn; 1999, Publication 99050.
- Steinbach s, et al. Diagnostic assessment and resource utilization in patients prescribed non-sedating antihistamines. March 2001, Philadelphia, Pa. (3)
- Burton and Conti, Disease Management, Vol. 1, November 1998
- Asthma and Allergy Foundation of America

BIOSAFE ANEMIA MeterTM

Rapid Anemia Test

Disease Category:

Anemia

Disease State:

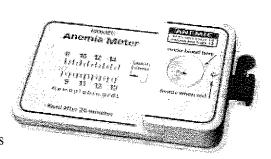
Chronic Kidney Disease, HIV, Oncology, Diabetes, Anemia

Product:

BIOSAFE Anemia MeterTM Rapid Anemia Test

Product Description:

Low cost, single use, disposable unit is for consumer and professional use. Designed and developed by BIOSAFE's research and development team to measure hemoglobin levels, this FDA approved and CLIA waived device provides a result in 20 minutes that is both easy to understand and as accurate as a standard laboratory analysis. The consumer friendly design of this product makes it especially easy to use for the first time user.



Packaging: Professional Use



Retail (Consumer)



Markets:

- Large Pharma in support of marketing and drug persistency programs
- Retail Drug Retail Product; Customer screening programs
- Web-based Retail on-line retail drug stores
- Foreign Market as an instant test, no local lab is required
- Clinical Trial & Research

Selected Customers:

- Retail Drug: CVS, Walgreens, Safeway, Kroger (Ralph's)
- Web-based Retail: Amazon
- Medical Supply & Wholesale Distributors: Kinray, McKesson
- Foreign Markets: Greece (VI Pharma); Italy

Competitive Advantages:

BIOSAFE Anemia MeterTM Rapid Anemia Test:

- FDA approved; CLIA waived
- No equipment to buy
- Results in 20 minutes
- Single-Use, Rapid Response Anemia Device
- As accurate as a laboratory test
- A quick and convenient way for physicians to test patients in the office

BIOSAFE AnemiaProTM

Rapid Anemia Test

Disease Category:

Anemia

Disease State:

Chronic Kidney Disease, HIV, Oncology, Diabetes, Anemia

Product:

BIOSAFE AnemiaProTM Rapid Anemia Test

Product Description:

Low cost, single use, disposable unit is for consumer and professional use. Designed and developed by BIOSAFE's research and development team to measure hemoglobin levels, this FDA approved and CLIA waived device provides a result in 20 minutes that is both easy to understand and as accurate

as a standard laboratory analysis. The product is available free of charge to chronic kidney disease, HIV, oncology and diabetes patients though Johnson and Johnson's OrthoBiotech Group in support of Procrit[®].

Promotions:

- Primary Care Physicians
- Magazines
- Television
- Website: www.anemiapro.com

Examples of Promotions:

Television: Spokes Person Alonzo Mourning



Competitive Advantages:

BIOSAFE AnemiaProTM Rapid Anemia Test:

- FDA approved; CLIA waived
- No equipment to buy
- Results in 20 minutes
- Single-Use, Rapid Response Anemia Device
- As accurate as a laboratory test
- A quick and convenient way for physicians to test patients in the office

Print Advertising

